



# The Right Stuff

## ExactSkill™ Framework

**Without the right skills** on your team, tasks cannot be completed, and your goals will slip. Our experts believe that having the right skills on your team is critical to achieving your goals, and a Partner who has the means and framework to provide you with the right skills in their personnel and services. The Methodical Group's **ExactSkill™** Framework provides exactly that: exactly the right skills and proficiency to achieve your goals.



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At its very core a “skill” is the ability to successfully carry out a specified task. There’s also the question of skill “proficiency”, which considers the experience, efficiency, and quality of the skill. With our innovative **ExactSkill™** Framework, we maintain and provide the resources with skills at the highest level of proficiency. You’ll receive the “A-Team” every time. Finding the right personnel with highly proficient skills for your needs may be difficult, but there is significant business value to doing so.

### **Faster Task Execution**

Skill proficiency drives familiarity with the assigned tasks, so tasks can be completed faster. Faster execution means your goals are achieved quicker.

### **Reliable and Consistent Results**

Highly proficient personnel not only know how to execute assigned tasks, but they also understand the purpose of the tasks, as well as the range of acceptable results. They know how to control their execution to steer towards the best possible result, leading to reliable and consistent outcomes.

### **Higher Quality**

Highly proficient personnel know more about the importance of their results, so their work products and results will be more accurate, and at a higher quality. This means more first-time completion and less fine-tuning of work products.

### **Eliminate Rework**

Highly proficient personnel understand the pitfalls that may occur in executing their assigned tasks, and they know how to avoid them. This means much rework is eliminated, and efficiency increases.

### **More Adjacent Skills (Multi-Skilled)**

More adjacent skills broaden the set of tasks that highly proficient personnel can perform. This means consolidating more tasks onto fewer resources, thus optimizing the value of your team.

### **Communication Clarity**

Highly proficient personnel also have strong soft skills, giving them the ability to collaborate more effectively and conduct crisper communications that make sense. This means more clarity across your entire team, and fewer mistakes from miscommunication.

### **Accelerated Knowledge Acquisition**

When new skills or knowledge is required, highly proficient personnel are more efficient at acquiring and assimilating new knowledge. This not only shortens the time it takes to learn, but also the time to become effective with the new knowledge.

### **Predictably Lower Cost**

Although it may appear that highly proficient personnel cost more, they accelerate your timeline, improve the efficiency of their tasks, achieve your goals quicker, ultimately saving you money.

**Higher Value with the Right Stuff.** Our experts agree that having the right skills to fulfill our customers’ needs is important. And that high proficiency in those skills is just as important to magnify the value of your team. We created our **ExactSkill™** Framework to provide our customers with highly proficient personnel that have exactly the right skills.



**The Methodical Group - Our Experts**

Advising  
Helping  
Finding  
Transforming  
Supporting  
**Empowering**

**Your Experts.**



**For More Information:**

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**About The Methodical Group**

*The Methodical Group, formerly HLTH.IT, has been a leader in information technology within the healthcare and adjacent industries for decades, delivering predictable results through pragmatic and systematic approaches. Our clients include regional and national mid-sized companies, as well as Fortune 500 clients, including some of the best-known healthcare brands in the United States.*